

An Overview of



“though we can design, create and build the most wonderful place in the world; but only **PEOPLE** can convert the dream into reality”

Vision, Mission & Beliefs



Vision

To be the preferred innovative talent solutions provider in the global market.



Mission

To partner Clients & Candidates to meet their growth plans by providing professional & personalized innovating talent and HR solutions through dedication, commitment & trust.



Beliefs

We believe in: Timely delivery of products and services in both qualitative and quantitative way at competitive price.

About KMC.....



- ✓ Established in 2015, we are a HR and Management Consulting firm in the human resource solutions space, focused on developing processes and people.
- ✓ We have a robust and dedicated team comprising up people from IIMs & IITs with experience level ranging from 5 years to more than 20 years plus.
- ✓ Headquartered in New Delhi, we are also present at Gurgaon, Mumbai, Kolkata, Bengaluru & Bhubaneswar
- ✓ We are also one of the top tier recruiting agencies located in India, with expertise in placing candidates in permanent, temporary, contract and interim positions based on the needs of our clients.
- ✓ Our objective is to be strategic partners with organizations and institutions whose aim is to excel.
- ✓ We believe in elevating channel relations from vendorship to partnerships by committed and competent services.
- ✓ Customer is our focal point. We understand customer requirements, designing optimal solutions to meet those, streamlining systems and processes, enabling us to achieve our commitments in service delivery before and after sales.



Shri Akshay Kumar Samal

An engineer by training but a social worker by choice, Shri Akshay Kumar Samal has an advance diploma in Production Engineering and Industrial Management from a reputed Govt. Institute from Sonapat, Haryana and MBA (Marketing) from Manipal University. He has gathered more than 27 years rich industrial experience primarily in leadership roles in varied industries.

He is also the founder president of Kalinga Bharti Foundation, an NGO based out of New Delhi since 2014. Kalinga Bharti Foundation is a non-profit socio cultural & charitable organization working for socio-economic empowerment of women/youth.

Under his able leadership, KMC has achieved greater heights there enriching lives of many people.

Why choose us.....



Strong
Network



Innovation
& Integrity



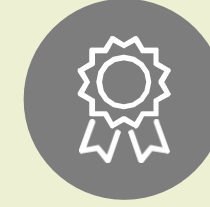
Accuracy
& Speed



Personalized
Solutions



Functional
Expertise



Trusted
Name



Robust
Processes



Focused
& Flexible



Dedicated
Manager

Our Service Portfolio



Recruitment Solutions

- Leadership hiring
- Executive search
- Permanent Staff hiring
- Contractual Staff hiring



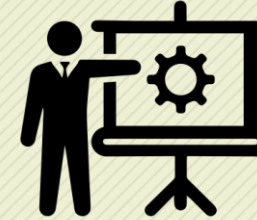
Contract Staffing & Payroll

- Payroll Management
- Statutory Compliances
- Labour Law advisory
- Contractual Staffing



HR Consulting

- HR Department set up for start ups & SMEs
- HR Manual
- PMS & Appraisals
- Employee Engagement Surveys
- HR Outsourcing
- C&B Restructuring



Training & Development

- Soft Skills
- Leadership Trainings
- POSH
- Experiential Learning
- Outbound Programs
- MDPs

OTHERS



Industry Academia Collaboration

- Campus Placement
- Internships
- Campus Training

CSR Initiatives

- CSR Plan & spending
- CSR Projects
- CSR Annual Reporting

Strategize

- Analyze the Client requirements
- Strategize on necessary actions to be taken
- Optimize the process to minimize response time

Assessment

- Assess the Candidate pool to find the best match based on job specification
- Candidates are given a brief about the company and Job profile and screened
- Written test/Telephonic round conducted and shortlisted applicants sent to the client for next level interviews

Selection & Placement

- Face to face interview of client with the candidate
- Salary Negotiations, Job Offer & Placement

Differentiators



Commitment Driven



Extended Reach



This is what we do !!!



Process Excellence



Run & Managed by

Professionals having varied
years of corporate exposure

Industry Presence...



Consumer
Goods/Durable



IT / ITES
Software



Telecom /
ISP / DTH



Power / EPC /
Real Estate /
Infra



Travel



Retail /
eCommerce



Paints /
Chemicals



Hotels /
Hospitality



Manufacturing
/ Steel / Agri



NGOs



Healthcare
/ Pharma



Education /
Publishing

Few accomplishments...



Recruitments & Executive Hiring

Placed more than 500 people in varied industries in last 5 years



Campus Placement & Job Melas

Successfully conducted 3 Job Melas each in 2017, 2018 & 2019 with average participation of 30 corporates and more than 1000 candidates



Training & Development

Conducted more than 120 training programs in last 3 years (FY: 2019-20 till FY: 2021-22)



HR Consulting & Advisory

Designed HR Manual and policies and set up the HR department for Kalinga Bharti Foundation, Partner2Simplify; IT Plus Point & Jyotiprava News.



Contract Staffing & Payroll

Clients for Contract Staffing & Payroll includes Hero Motors, Dynamic Cables, MINDA, Motorcraft Automobiles & others



CSR Initiatives

Completed two CSR Skill Development projects, one funded by an oil PSU amounting 50 Lacs & another funded by an corporate body amounting 25 Lacs

Few Esteemed Clientele...



- ✓ Sanden Vikas
 - ✓ FCC RICO
 - ✓ RSB Transmissions
 - ✓ Daikin Air Conditioning
 - ✓ Ichiban Crop Sciences
 - ✓ Future Group
 - ✓ Quasar Infosystems
 - ✓ Maxpower Infosystems
 - ✓ Hindware
 - ✓ Switchmasters Limited
 - ✓ Apollo Tyres
 - ✓ Hero Motors
 - ✓ IEEMA
 - ✓ IMTMA
 - ✓ FADA
 - ✓ Motorcrafts Automobiles
 - ✓ Life2Simplify
 - ✓ AG Orthocare
- and continuing

Reach Us



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